



**K. L. E. Society's  
Raja Lakhamagouda Science Institute (Autonomous),  
Belagavi - 590001**

**INTERNSHIP PROGRAM ON**

**Leadership as a Driver of Entrepreneurship**

**Organized By**

**Institute's Innovation Council**

**On Occasion of**

**World Entrepreneurs Day**

**04 September 2021**



**K.L.E. SOCIETY'S  
RAJA LAKHAMAGOUA SCIENCE INSTITUTE (AUTONOMOUS),  
BELAGAVI – 590001, KARNATAKA, INDIA**



Belagavi  
R. L. Science Institute, Belagavi  
Institution's Innovation Council



INSTITUTION'S  
INNOVATION  
COUNCIL  
(Ministry of HRD, Government of India)



MHRD'S  
INNOVATION CELL  
(GOVERNMENT OF INDIA)

**Institution's Innovation Council R. L. Science Institute**  
in association with  
**MHRD's Innovation Cell, Govt. of India**

Organizing Webinar on  
**Leadership as a  
Driver of Entrepreneurship**

On 4<sup>th</sup> Sept. 2021

Platform:  zoom

Time: 4 pm - 5 pm



Resource Person

**MR. SUHAS RAJPUT**

Proficient Minds Company,  
School for Employability Training and  
Recruitment Services, Belagavi

Organizing Committee

**Dr. Kirthi S. Byadagi**

Convener

**Dr. Sathisha M. P.**

President

**Dr. J. S. Kawalekar**

Principal

**Dr. Gangadhar B.**

Internship Co-ordinator

**Ms. Rohini Kanabalar**

Student Co-ordinator

Members of IIC RLSI

Follow us on:   

Registration Link:



## **Objectives:**

Leadership development training programs have several very important benefits. They **increase employee morale and retention**, improve productivity, promote better decision making, build better teams, and train future leaders in your company who have a management style that is conducive to a positive working atmosphere. Some of the most common employability skills that employers look for are commercial awareness, teamwork, communication, motivation, perseverance, problem-solving, organization, working under pressure, persuasion, confidence, etc.

## **Expected outcomes:**

- Students will develop critical thinking skills.
- Students will develop an understanding of change processes and be able to think critically about obstacles to change.
- Students will understand and be able to use a process for decision making.
- Students will take away a basic understanding of what skills employers find valuable in their employees and how they can start developing those skills now.
- Prepare to invest time and effort in learning new skills
- Establishing clear goals
- Having a range of basic IT skills
- Able to understand important of attitude, communication and enterprise skills for jobs in companies

## Brief Report

One day career guidance virtual Programme for B.Sc. students was organized on 04<sup>th</sup> September 2021 at 4.00 pm through Zoom platform.

Dr. Kirthi Byadagi, Convener IIC, welcomed the gathering and briefed about IIC. Smt. S R Mane, IIC member, introduced the speaker, Mr. Suhas Rajput, Director, Proficient Minds Training Company, School for Employability Training and Recruitment Services, Belagavi.

Guest speaker Mr. Suhas Rajput was take over the session,

### Key Notes of Speakers:

- ❖ Session was started with questions with the students such as
  - Who is a Leader?
  - What skills are employers looking for in an employee?
  - Why is knowledge of employability skills beneficial for students now and in the future?
  - How do I practice these employability skills?
- ❖ Focused on leadership and traits of a true leader (Communication, Self Awareness, Learning Agility, Empathy and Courage). Entrepreneurial leaders share three defining characteristics that make them different from every other type of leader. They are **strong risk managers**. They are **exceptional uncertainty navigators**. They are **highly skilled ambiguity explorers**. These three traits work together, enabling entrepreneurial leaders to take action, solve problems, and create value while others are still analyzing the situation.
- ❖ Students made aware of employability skills and impact on jobs / career growth

About 35 students and 20 faculty members were attended the program. End of the session Speaker discussed with the students and clarified their doubts and also suggested key points to face job interviews.

A vote of thanks was done by Miss. Rohini Kanabarkar, Internship Student Co-ordinator.

With this brief report, we express heartfelt gratitude to the chief guest speaker Mr. Suhas Rajput, Director, Proficient Minds Training Company, School for Employability Training and Recruitment Services, Belagavi, who inspired and motivated the students through his words and presentation. We are grateful to the management, K.L.E. Society for their generous support for conducting this program. We thank Dr. (Smt.) J. S. Kawalekar, Principal R. L. Science Institute and Dr. Sathisha M. P., IIC President for the guidance and support.

## Resource Person:

### Suhas Rajput

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sulogic@gmail.com



#### Introduction:

Suhas Rajput has been involved into free-lance Training and Development, Coaching and Mentoring for the past Nine years with a sole intention of grooming the participants and bringing the best in them.

#### Professional Experience:

- Corporate experience of 9 years with Nielsen Research, ICICI Lombard General & Bajaj Allianz GIC in the domain of Sales & Channel Management.
- Strong 9+ years of Training Delivery Experience in the Areas of *Leadership Traits, Behavioral Training, Sales Force Handling, Customer Relationship Management, Persuasive Communication Skills, Soft Skills, Business Etiquette, Team Building, Outbound Training, Talent Acquisition & Digital Marketing* for Mid-Level & Senior Executives.
- Conducted training programs for Manufacturing Industries like Hindalco Industries, Mitsubishi Diesel Engines, BASF : The Chemical Company, Ashok Iron Works, Maurya Industries, Murugappa Industries, HDFC Bank, Kotak Mahindra Bank, Axis Bank, Shoppers Stop, etc.
- Trained & Facilitated Student community on Employability Skills across various Universities & Colleges in Maharashtra, Karnataka, AP, Goa, Orissa & Tamilnadu.
- Associated with FICCI & MSME as an empaneled trainer to train SME's in the domain of Digital Marketing strategies.

#### Academic Credentials:

- Graduated from Dale Carnegie Training, Mumbai on [Persuasive Business Communication](#).
- [Certified Trainer and Facilitator \[CTF\]](#) from Carlton Advanced Management Institute, USA.
- Completed [Train The Trainer \(TTT\)](#) program from Indian Institute of Technology [IIT], Kharagpur, INDIA on Training Need Analysis.
- Google Certified Trainer on '[Digital Unlocked Program](#)' on Digital Marketing Skills.
- Completed Certification Program on '[Debt Recovery Management](#)' from Indian Institute of Banking & Finance, Mumbai
- Currently empaneled to conduct IAP Sessions for NSE & BSE. Former Empaneled trainer with Securities Exchange Board of India (SEBI) & American Academy of Financial Management (AAFAM)

(Updated: March 2020)

## Speaker's slides clips

Institutional Innovation Council  
KLE R. L. Science Institute (Autonomous)



Webinar Session  
on

Leadership as a Driver of Entrepreneurship

-Suhas Rajput

zoom

Who is a LEADER ?



zoom

Leadership is about.....

“

**A LEADER**  
IS SOMEONE WHO  
DEMONSTRATES  
**WHAT'S POSSIBLE.**

”

Mark Twain

zoom



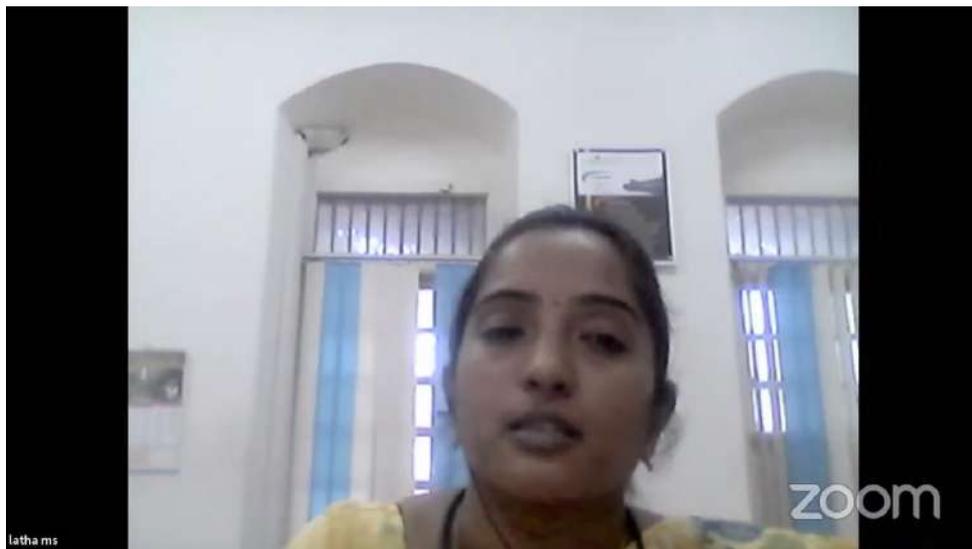
Traits of a True Leader:

- Communication
- Self Awareness
- Learning Agility
- Empathy
- Courage

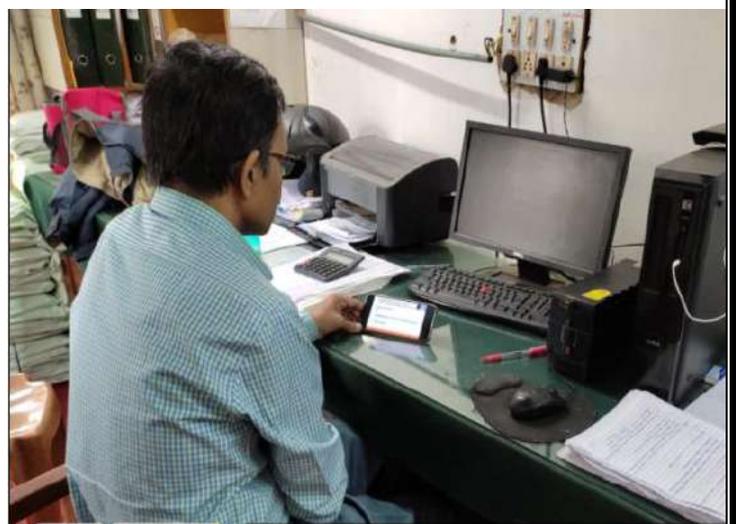


zoom

**Gallery:**



**Faculties watching the session**



Students watching the session

